Pursuant to COH & CEA Guidelines

# Inncus Data as a service

**Overview of Anti-Money Laundering (AML) services** 

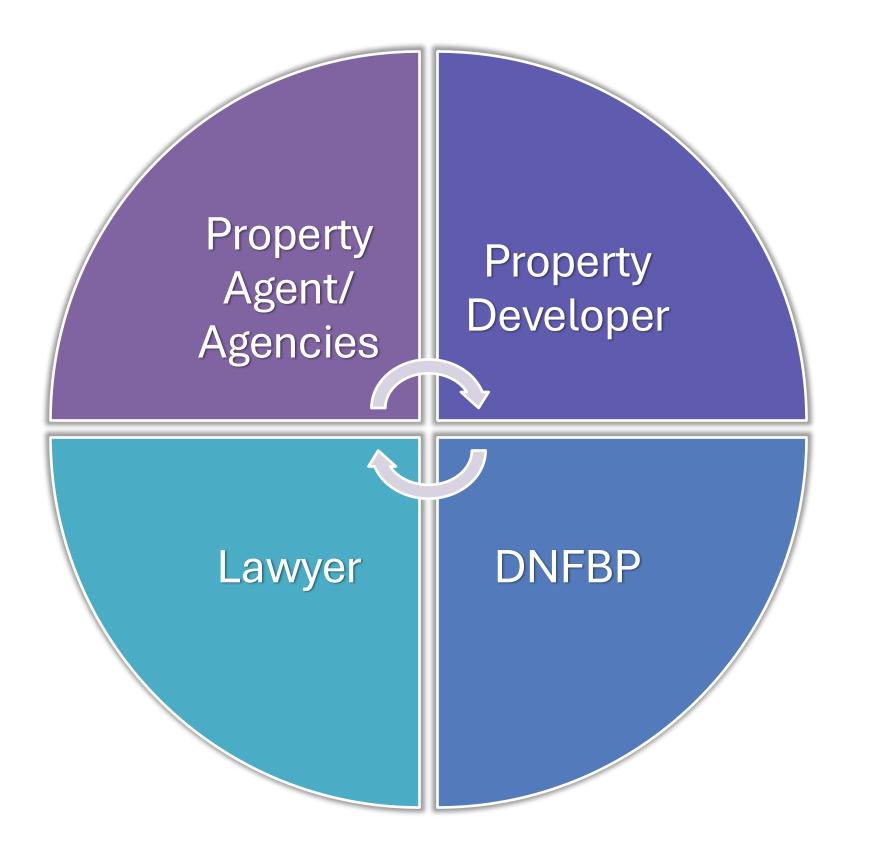


# Contents

- 1. Sectoral Regulations Governing AML Verifications. Special emphasis on the real estate sector as it encumbers high valuation transactions.
- 2. Background info FATF countries, Basel ML/TF risk index world map, golden passport countries. Knowing the double check on Golden passport holder, newly minted PR/SC, and Beneficial Owner.
- 3. Our database sources 3 Principal Silos -> In-situ Data, Overreached Data on Foreign Nationals via Member Check, Open Sources.
- 4. Through Train Services. Including Pre-launch briefing.
- 5. Connecting the Dots Deep dive background checks (Data Omnichannel Technology Solution)
- 6. Checks on Foreign Nationals Purchasers searches on overseas national databases (120 countries)
- 7. Operational Solutions Scheduled & Mandatory checks on TOP, CSC, and Sub-Sale.
- 8. Risk Analysis Report Sample. Knowledge of AML Advisory for Amber vetting.
- 9. AML/CFT Policy Governance / Standard Operational Procedure drafting
- **10.** Amicus AML Apps: Key Usage Statistics
- 11. Our Advisory Team. Updates on regulations & laws, focus areas and maintenance of Regulators Terrorism list.

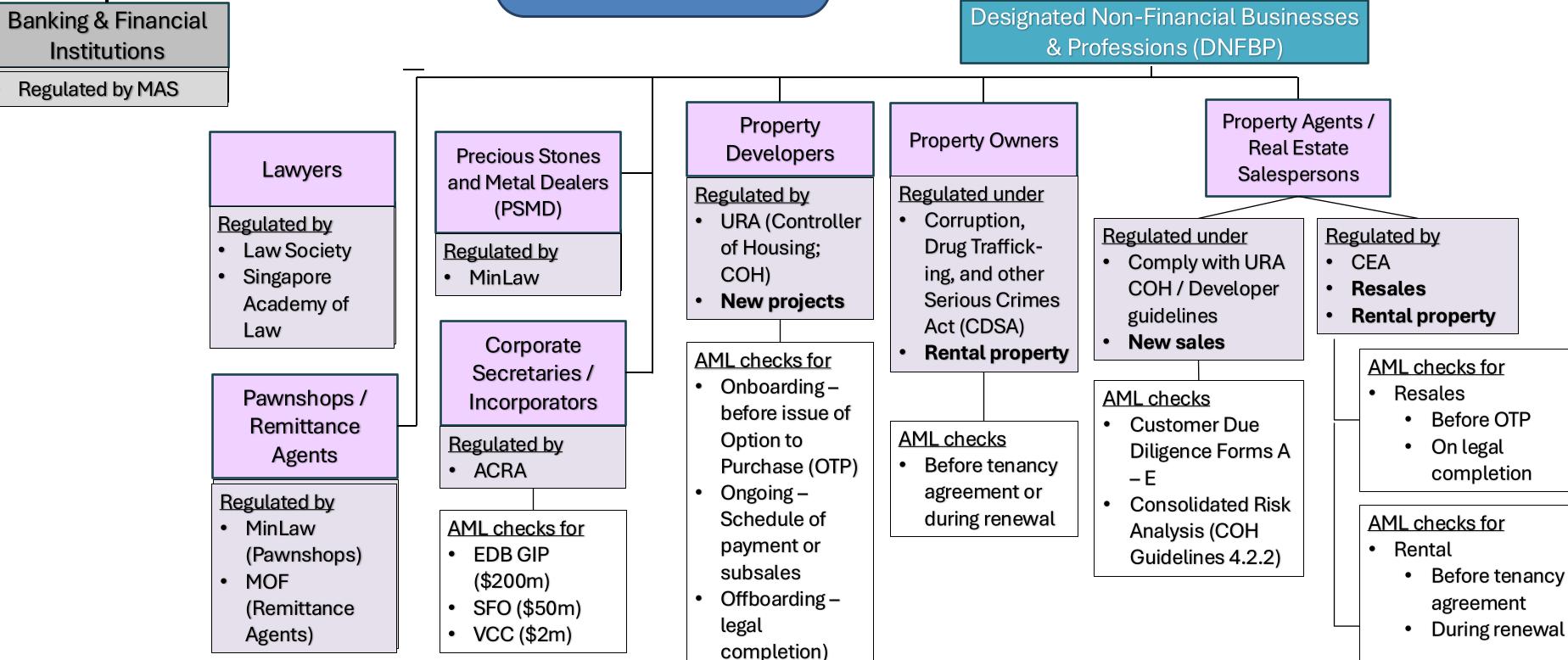


# **Amicus AML Industry Coverage**











### Other checks

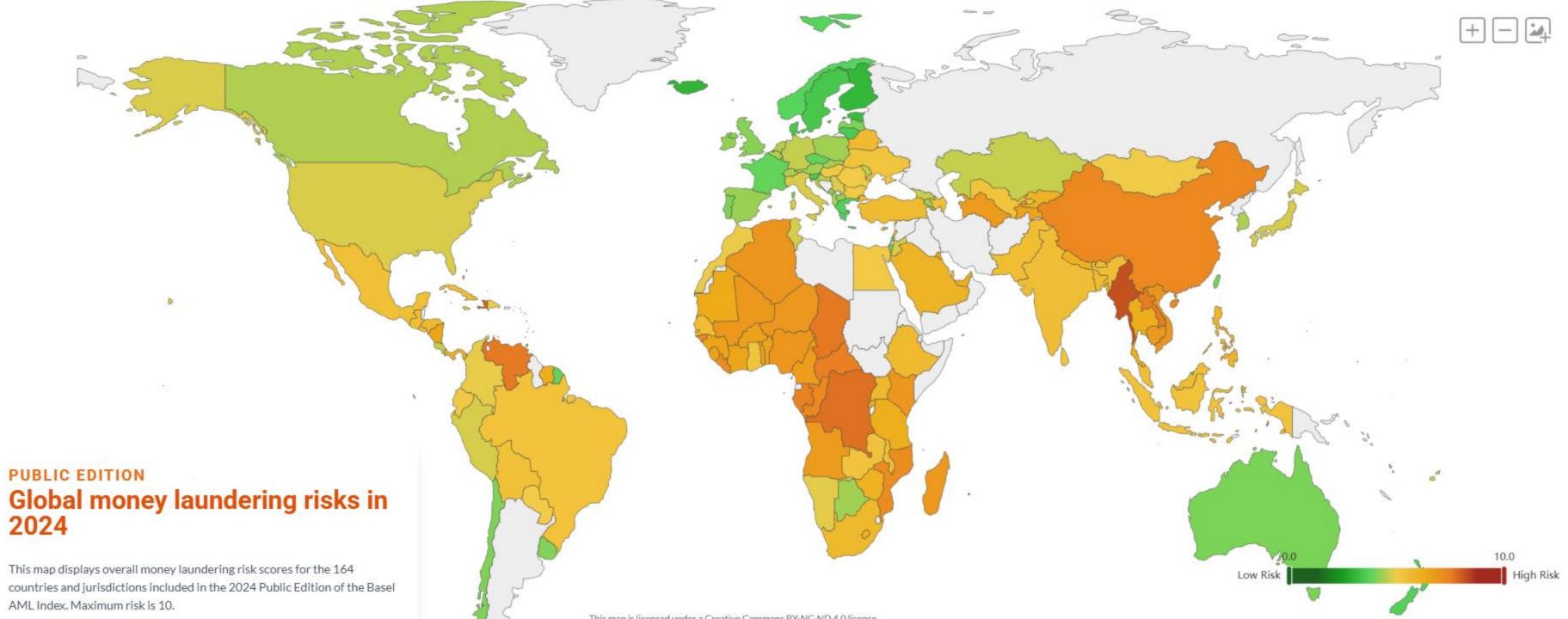
• Women's Charter (Immoral Earnings)



Created with mapchart.net

Updated 21 Feb 2025

# **Basel Index for ML/TF Risk**

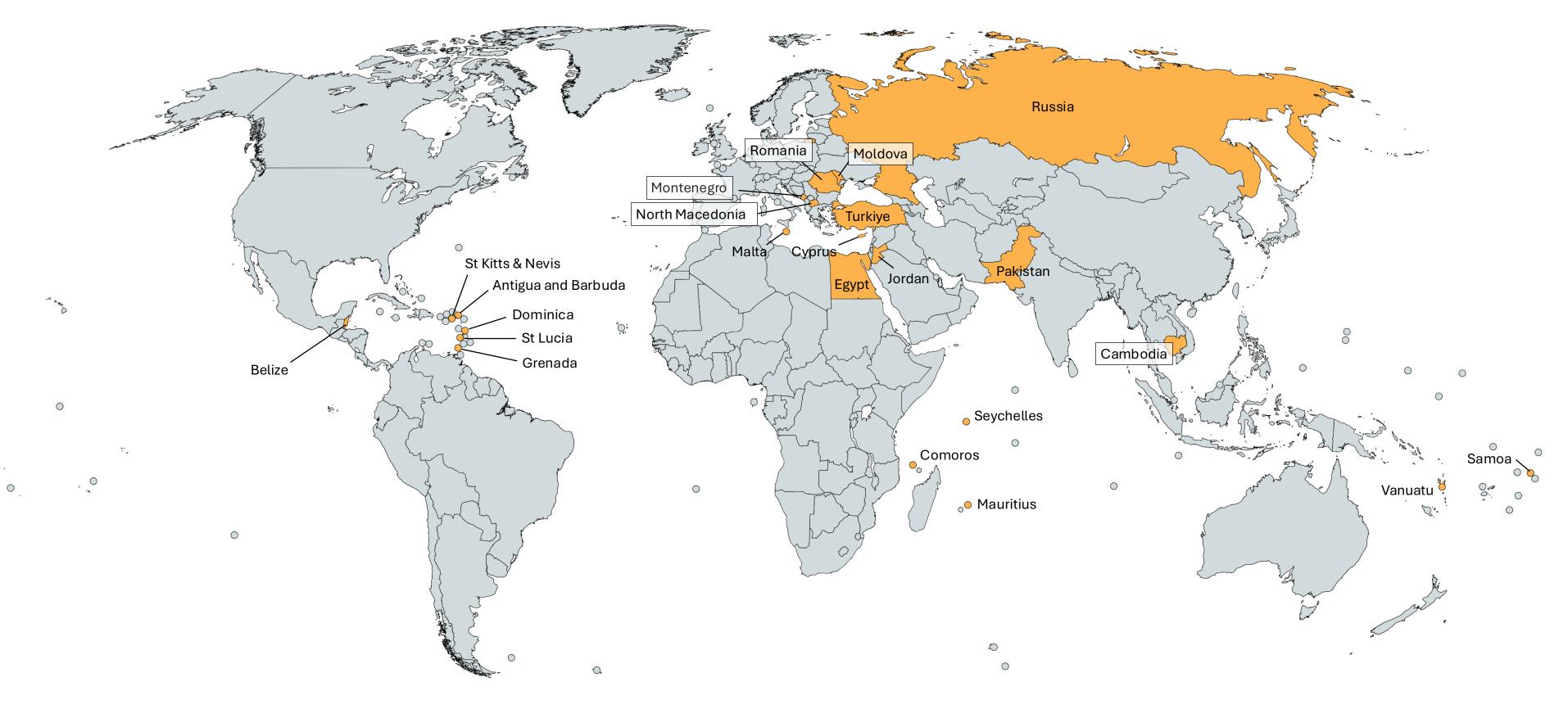


This map is licensed under a Creative Commons BY-NC-ND 4.0 licence. Attribution: Basel AML Index – Basel Institute on Governance, index.baselgovernance.org



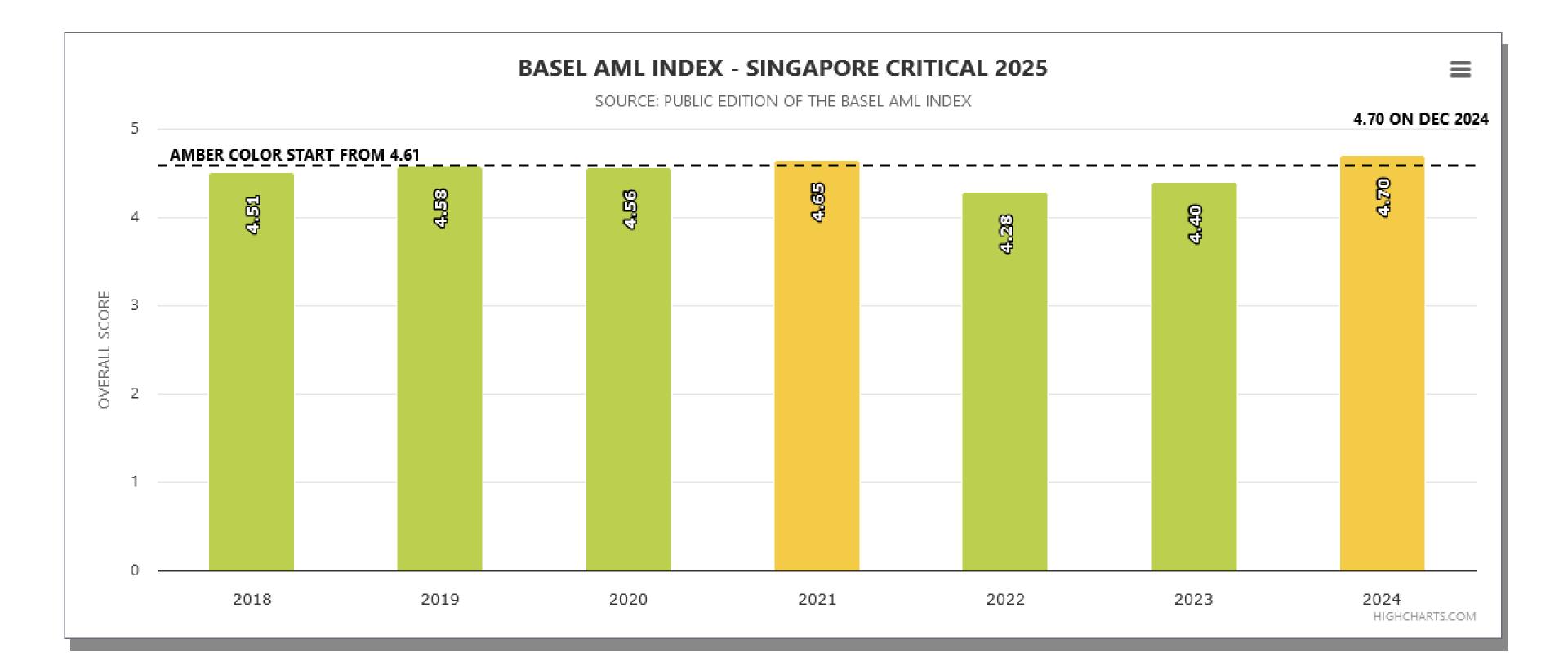
Last updated Jan 2025

# **Golden Passport Countries**





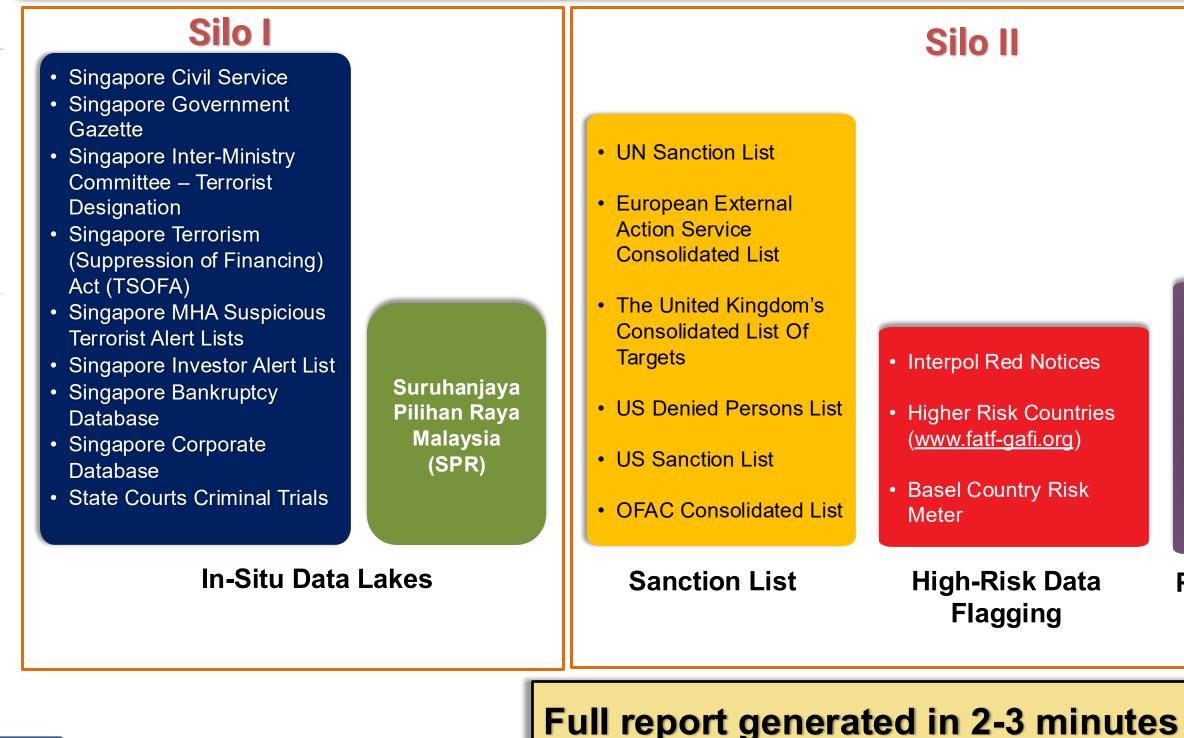
Source: Surak, K. (2023). The Golden Passport: Global Mobility for Millionaires. Harvard University Press.



# **Data Lakes Filters** Worldwide & In-Situ Checks Over 1000 Platforms

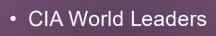
# **CDSA**

**Corruption, Drug Trafficking and Other Serious Crimes** (Confiscation of Benefits) ACT



Α

Μ



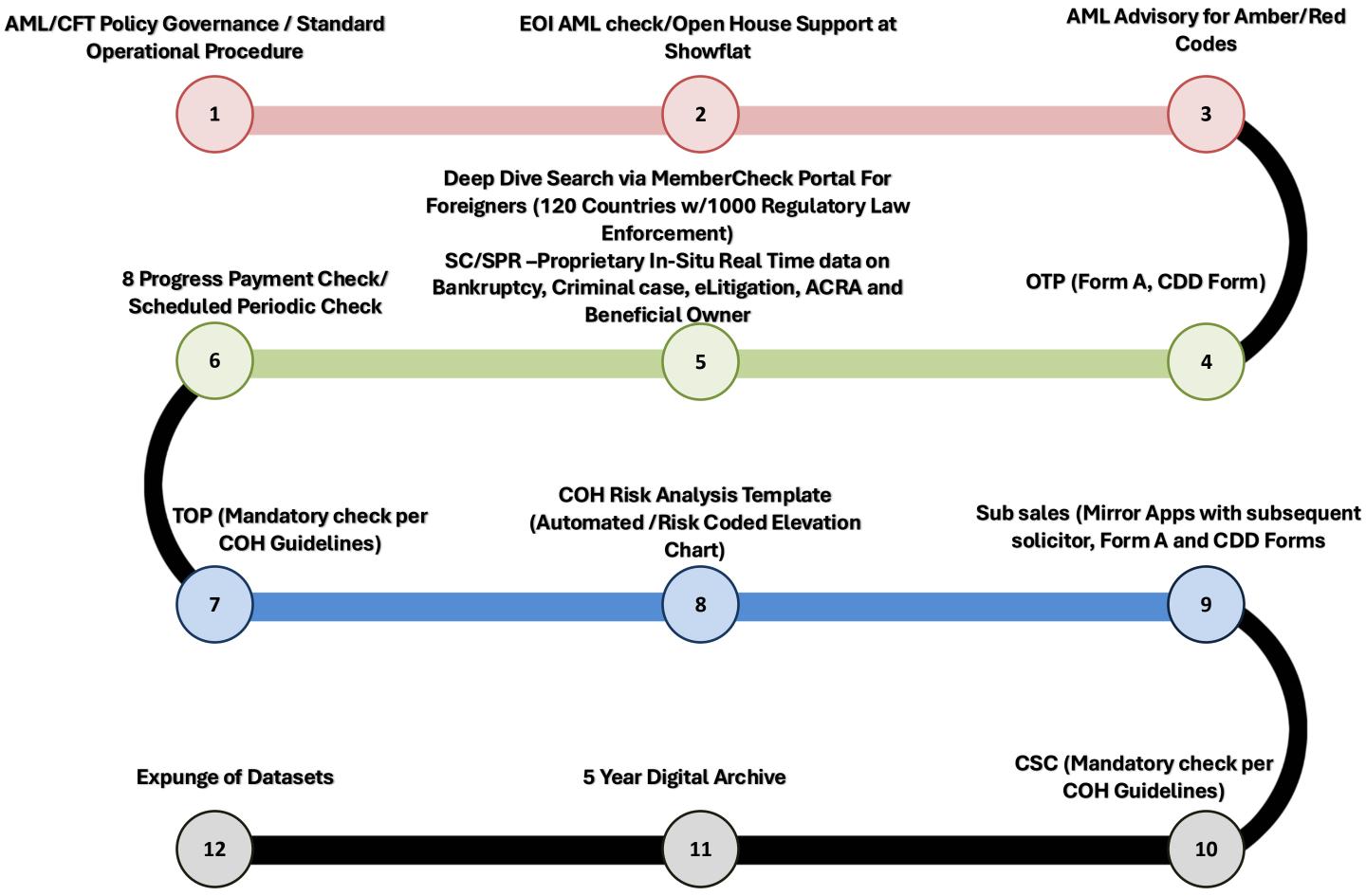
- World Politically **Exposed Person** (PEP)
- Council of Europe's Parliamentary Assembly
- World President Database

**Politically Exposed** Person (Foreign PEP)

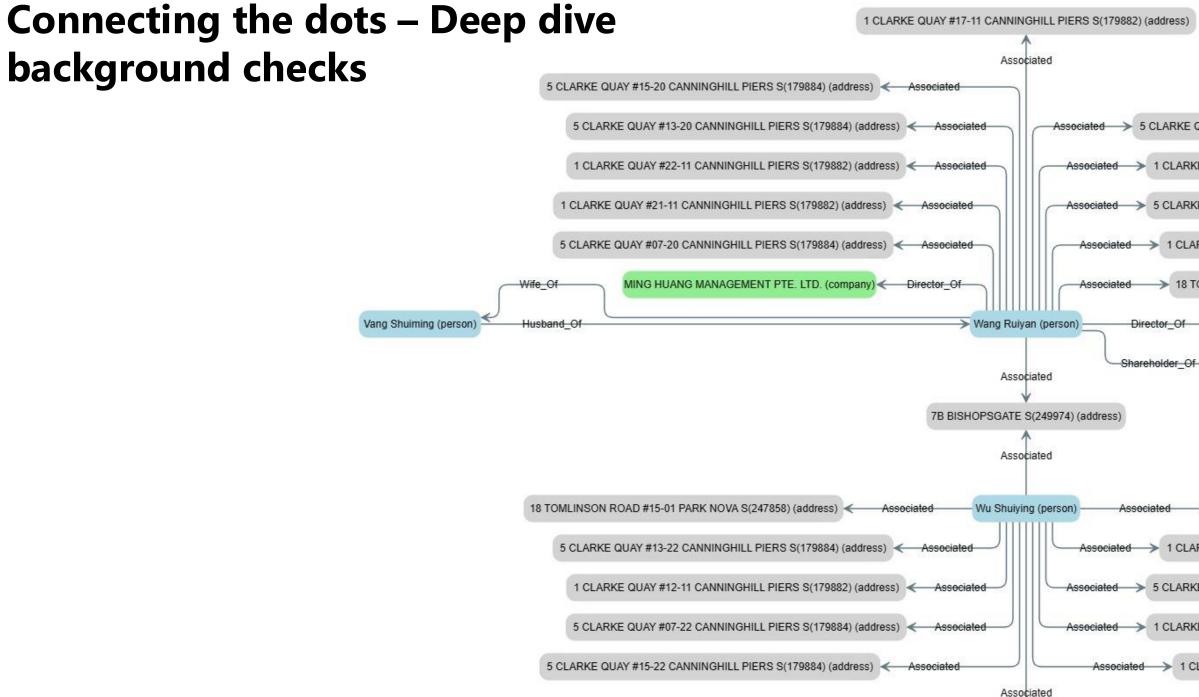
# Silo III MemberCheck

via API (120 Countries + 1000 platforms)

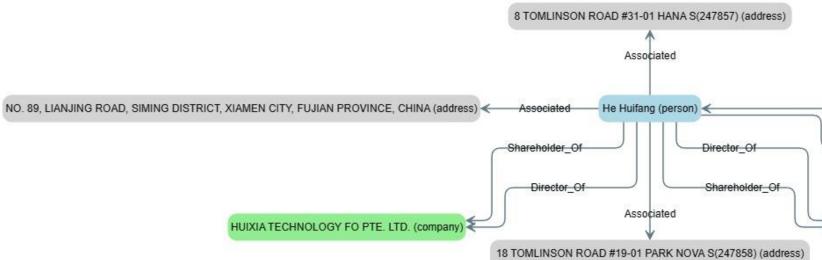
# **Customized Developer AML App in Accordance with Controller Of Housing Guidelines**













Associated > 5 CLARKE QUAY #10-20 CANNINGHILL PIERS S(179884) (address) Associated > 1 CLARKE QUAY #20-11 CANNINGHILL PIERS S(179882) (address) Associated > 5 CLARKE QUAY #11-20 CANNINGHILL PIERS S(179884) (address) Associated > 1 CLARKE QUAY #19-11 CANNINGHILL PIERS S(179882) (address) Associated > 1 CLARKE QUAY #19-11 CANNINGHILL PIERS S(179882) (address) Associated > 18 TOMLINSON ROAD #20-01 PARK NOVA S(247858) (address) pircetor\_Of MING HUANG INVESTMENTS PTE. LTD. (company) Shareholder\_Of

Associated  $\rightarrow$  18 TOMLINSON ROAD #17-02 PARK NOVA S(247858) (address) ociated  $\rightarrow$  1 CLARKE QUAY #16-11 CANNINGHILL PIERS S(179882) (address) iated  $\rightarrow$  5 CLARKE QUAY #09-22 CANNINGHILL PIERS S(179884) (address) iated  $\rightarrow$  1 CLARKE QUAY #15-11 CANNINGHILL PIERS S(179882) (address) Associated  $\rightarrow$  1 CLARKE QUAY #23-11 CANNINGHILL PIERS S(179882) (address)

Husband\_Of Wang Baosen (person)

HUIXIA TECHNOLOGY INVESTMENT PTE. LTD. (company)

# **Connecting the dots – Deep dive background checks**

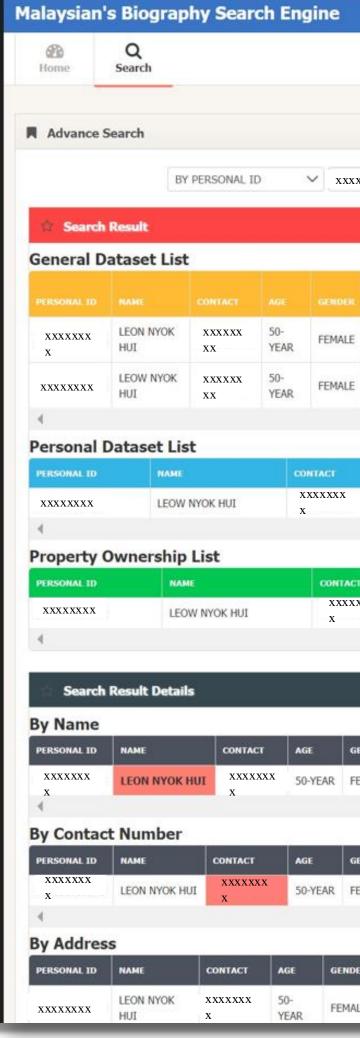
# Shophouses owned by companies related CAD Persons of Interest (Ongoing 'Fujian Gang' ML case)

Director/								
Shareholder	Company	Block	Street	Unit	Postal Code	<b>Transacted</b> Date	Transacted Price	Property Type
CHEN QIUYAN	JINFENG HOLDING PTE. LTD.	198	TELOK AYER STREET	-	068637	2021-04-16	17,380,000.00	SHOP HOUSE
LIN BAOYING	EAGLE77 PTE. LTD.	77	AMOY STREET	-	069896	2020-10-05	29,800,000.00	SHOP HOUSE
SU HAIJIN		534		-				SHOP HOUSE
SU HAIJIN	AIQINHAI INVESTMENT PTE.	534A	NORTH BRIDGE	-	188749	2020-10-09	10,000,000.00	SHOP HOUSE
SU HAIJIN	LTD.	534B		-				SHOP HOUSE
SU JIANFENG		28A		-				SHOP HOUSE
SU JIANFENG	RUNYI INVESTMENT PTE. LTD.	28B	KEONG SAIK ROAD	-	089135	2021-05-20	13,500,000.00	SHOP HOUSE
SU JIANFENG		28		-				SHOP HOUSE



# **Checks on Foreign Property Purchasers**

# Malaysia – 16 million data points



XXXXXX	Search

			ND. OF SEARCH	
NLE.	NO 48 NULL JALAN MUTIARA 7 KM 11 JALAN GOMBAK, TMN MUTIRA GOMBAK GOMBAK 68100 SELANGOR SELANGOR	5	2	VIEW
NLE.	48 NULL JALAN MUTIARA 7 KM 11, JLN GOMBAK TAMAN MUTIARA GOMBAK GOMBAK 53100 WP KUALA LUMPUR KUALA LUMPUR	2	2	VIEW

	AGE	GENDER	ADDRESS	STATUS
¢	50-YEAR	FEMALE	7 JALAN GOMBAK (NO GANJIL SAHAJA) KUALA LUMPUR	-

TACT	PROJECT	ADDRESS	UNIT	STATE	ртуре
XXXXX	ALAMPURICONDO			KUALA LUMPUR	CONDOMINIUM
					÷

GEND	ER ADDRESS	STATUS
FEMA	LE NO 48 NULL JALAN MUTIARA 7 KM 11 JALAN GOMBAK, TMN MUTIRA GOMBAK GOMBAK 68100 SELANGOR SELANGOR	*
		*
GEND	ADDRESS	STATUS
FEMA	LE NO 48 NULL JALAN MUTIARA 7 KM 11 JALAN GOMBAK, TMN MUTIRA GOMBAK GOMBAK 68100 SELANGOR SELANGOR	
		•
IDER	ADDRESS	STATUS
IALE	NO 48 NULL JALAN MUTIARA 7 KM 11 JALAN GOMBAK, TMN MUTIRA GOMBAK GOMBAK 68100 SELANGOR SELANGOR	æ.

# LEGEND FOR AML REPORT

No relevant information detected in the checklist items. GREEN However, it is advisable to review Google News for any additional information.

# Potential matches identified in one or more checklist items.

# RED **Confirmed matches with a CAD Person of Interest, Associate,** or the company's status is inactive/not live.

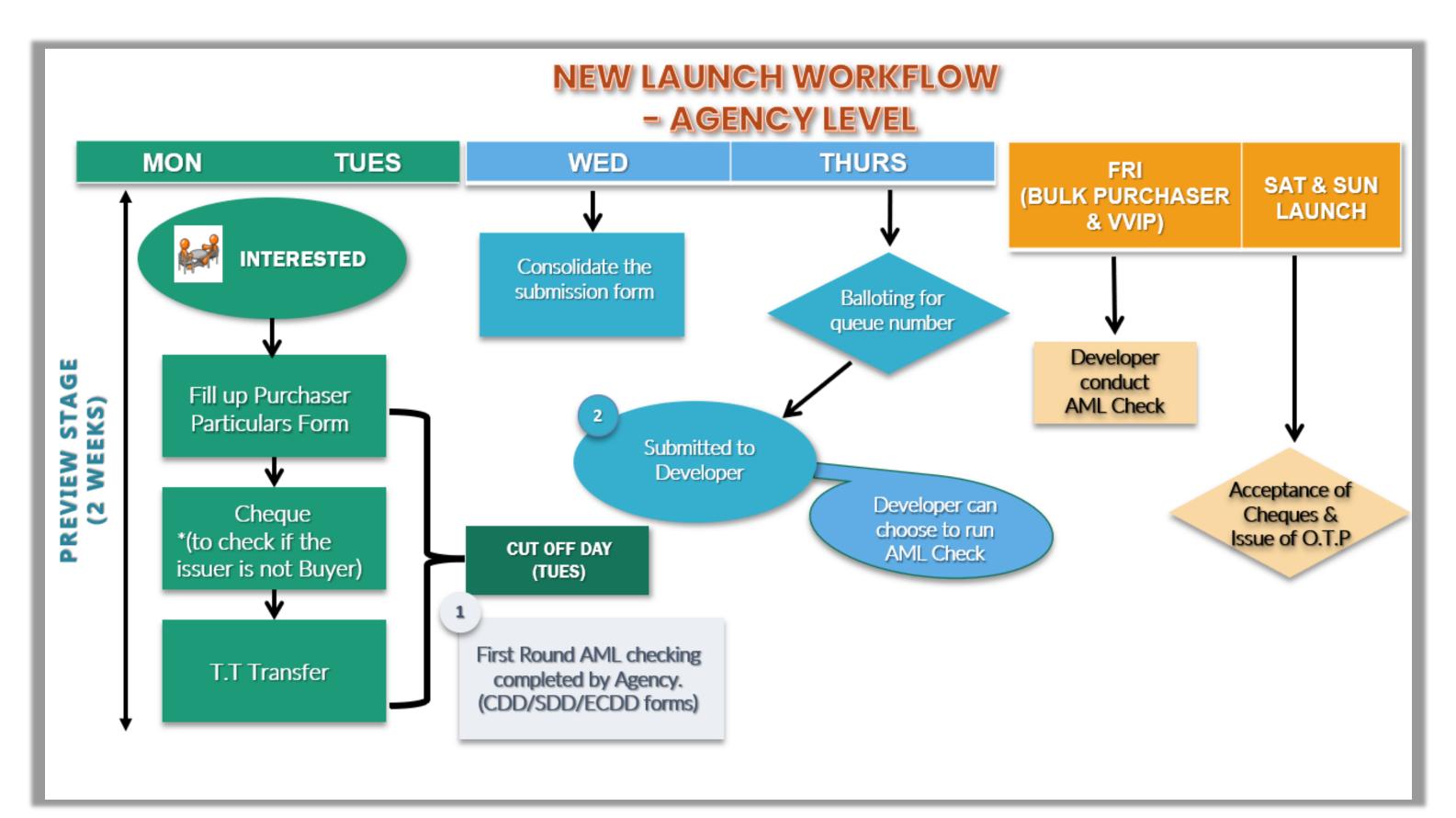
# \*For Amber and Red reports: Further investigation is required to verify the presence of any false positives.

\*The Developer's Compliance Team, KEO and Agents will be notified by email.



# **Operational Solutions**

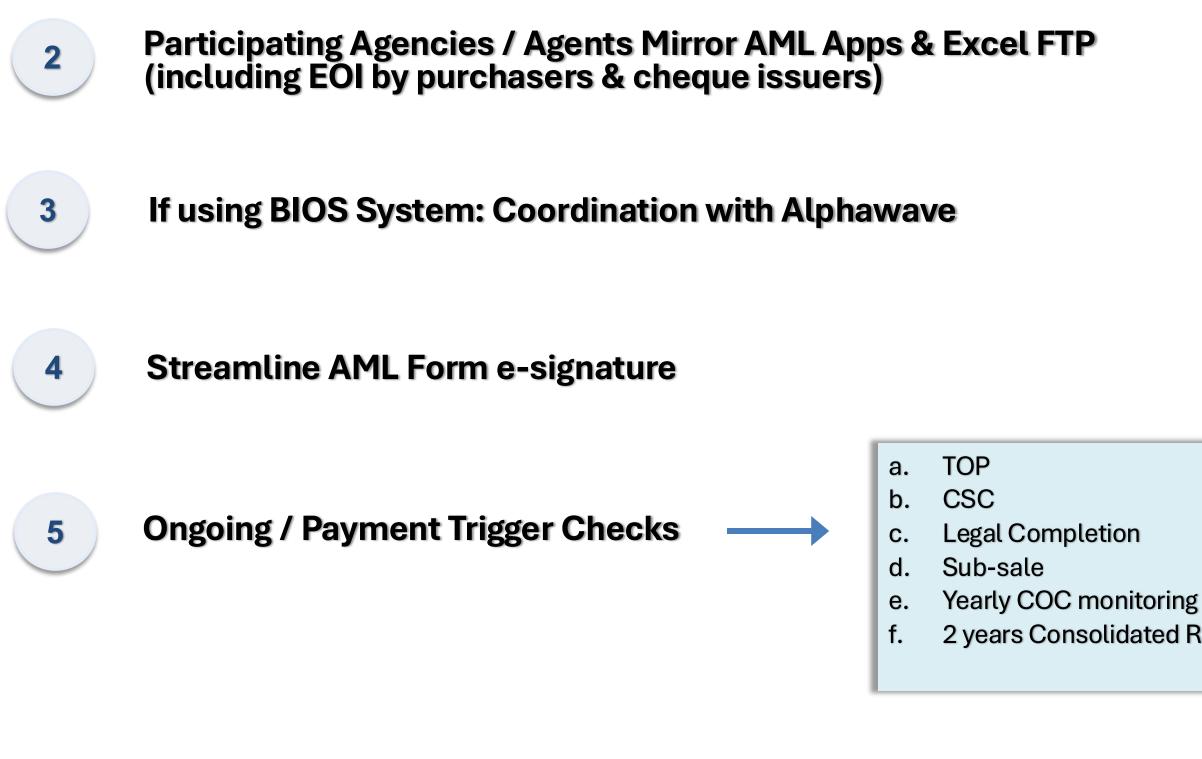
# **Activities Before / Up to Launch Date**







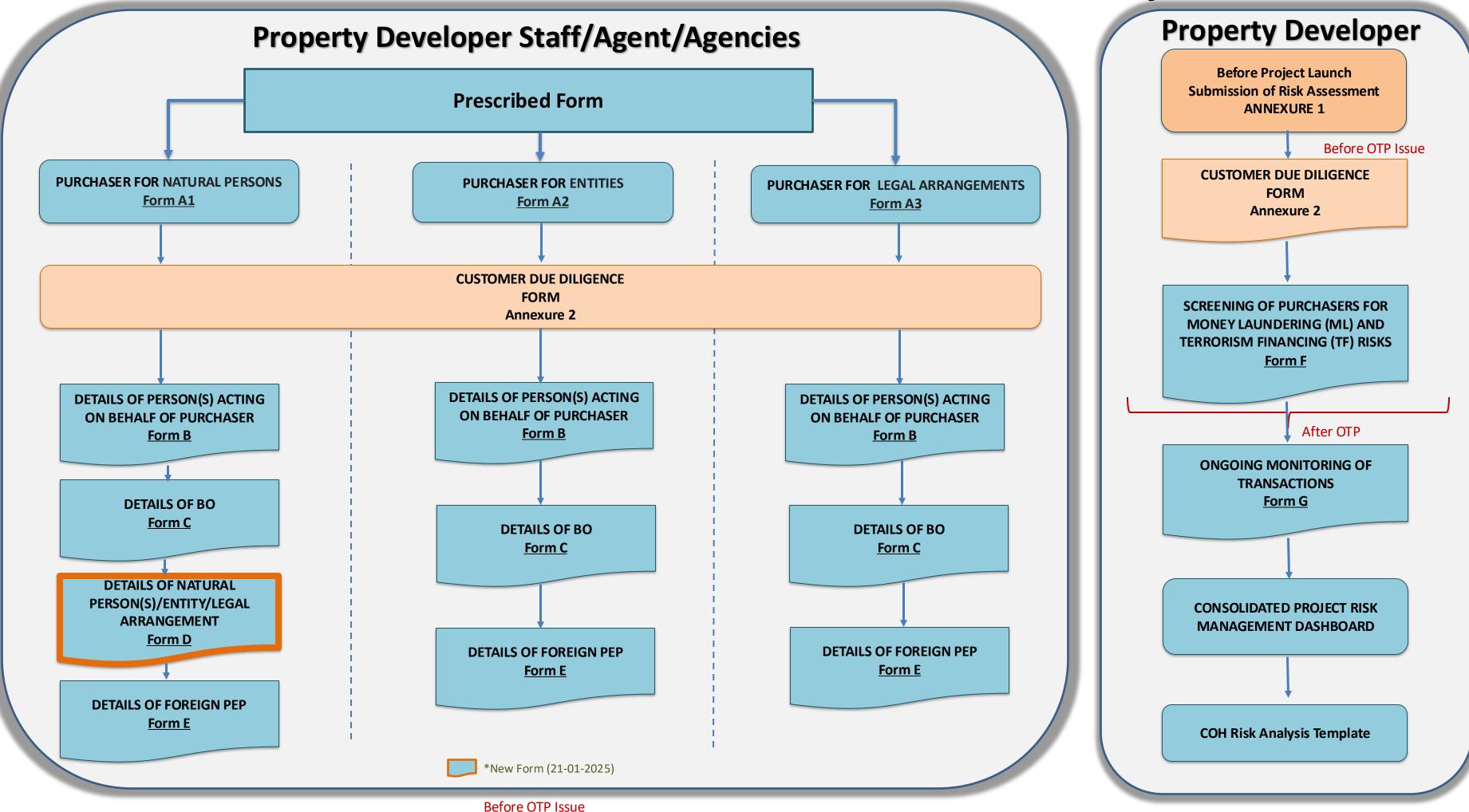
# **Operational Solutions**



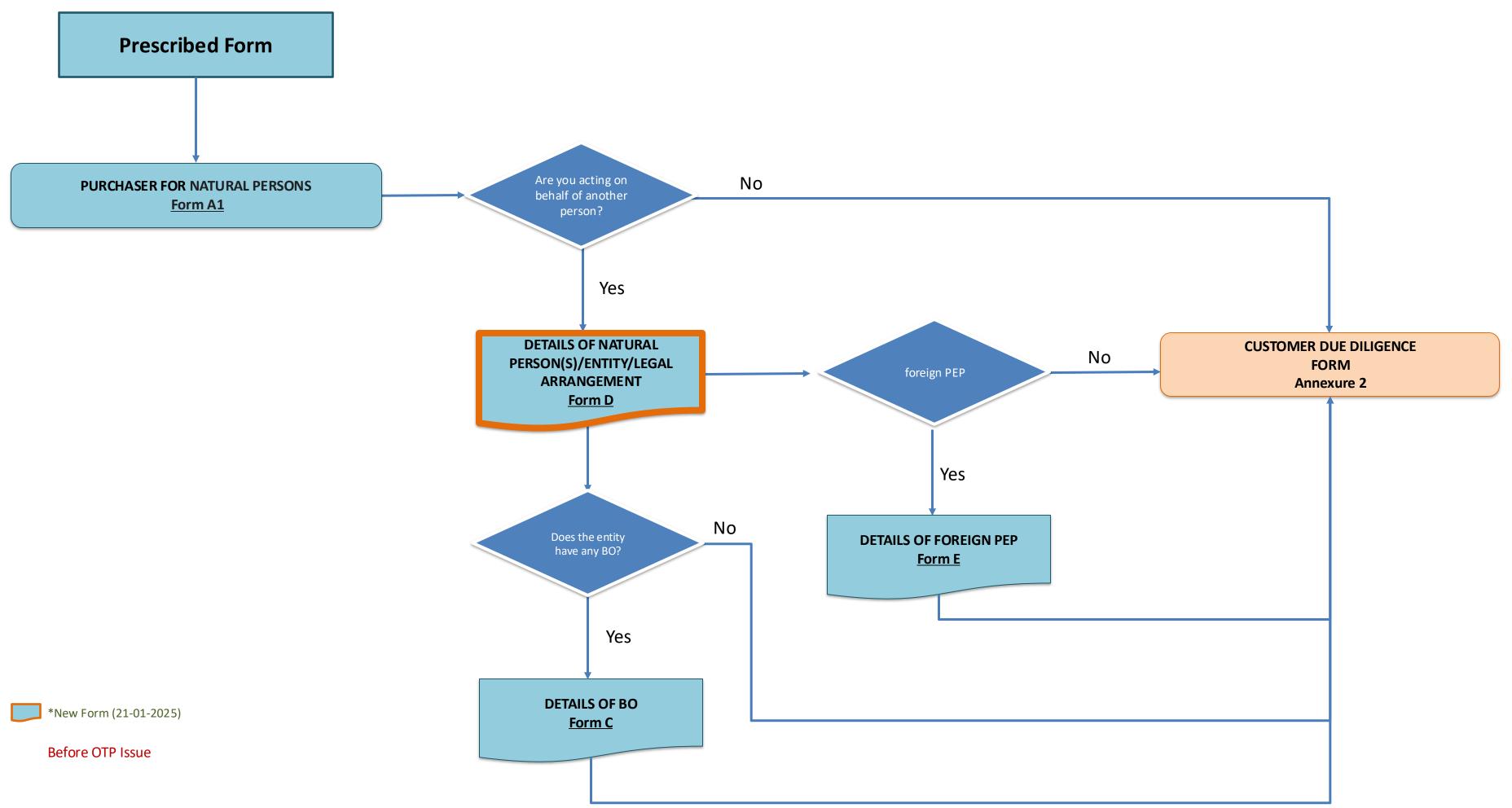


2 years Consolidated Risk Management Dashboard

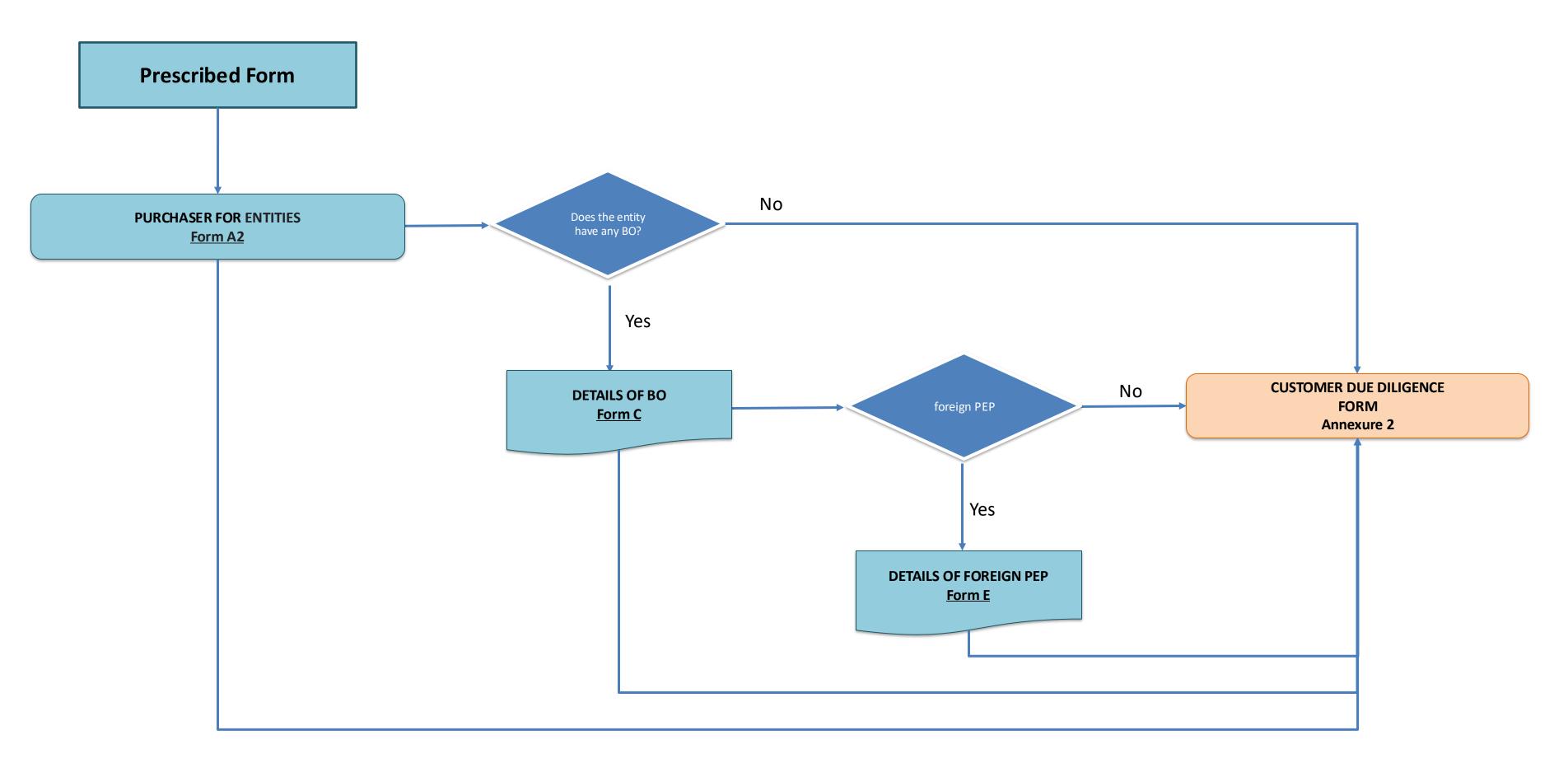
# **Revised Forms Pursuant to COH Guidelines Dated 21 January 2025**



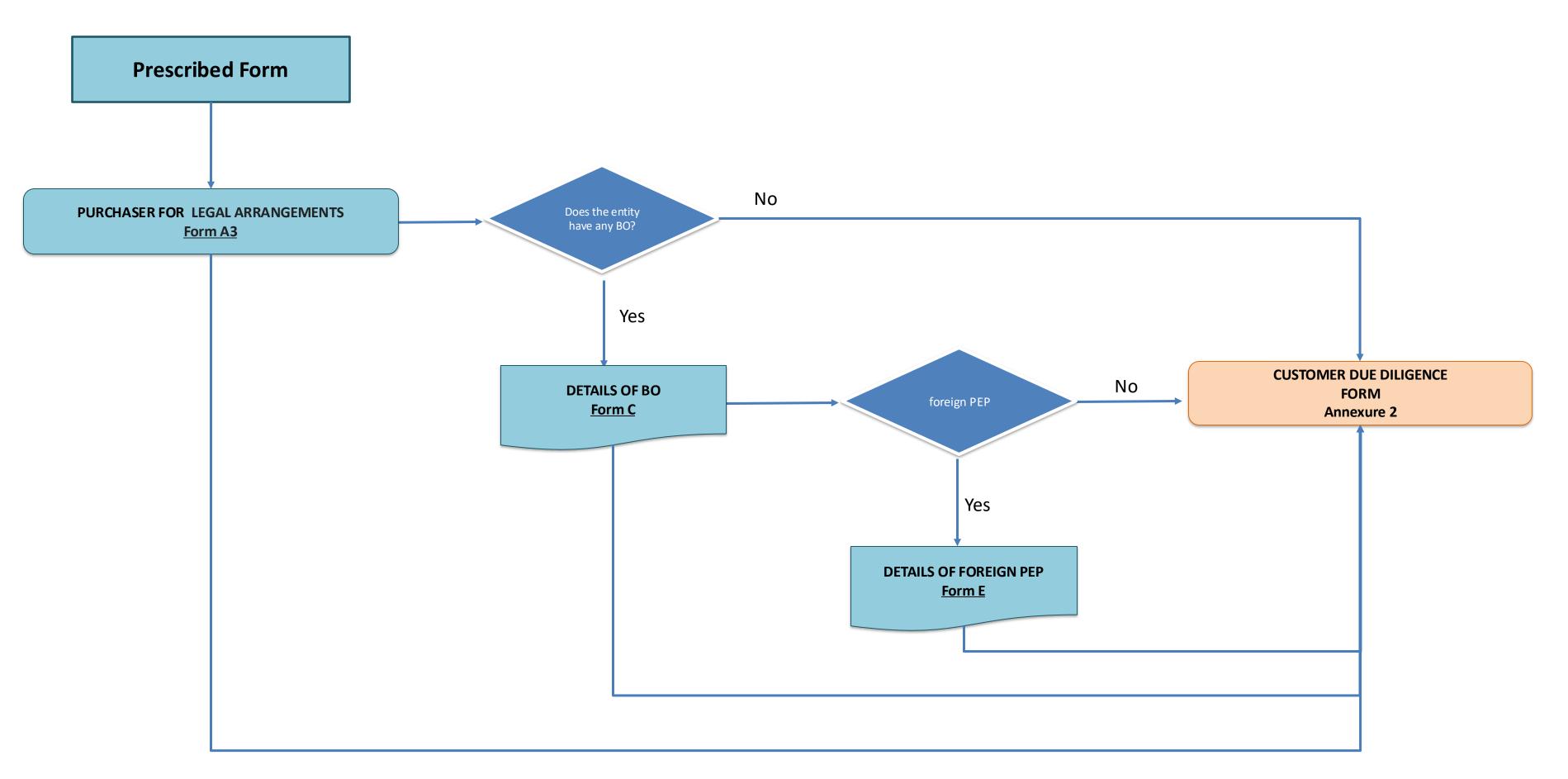
# PURCHASER'S PARTICULARS FORM FOR NATURAL PERSONS - A1



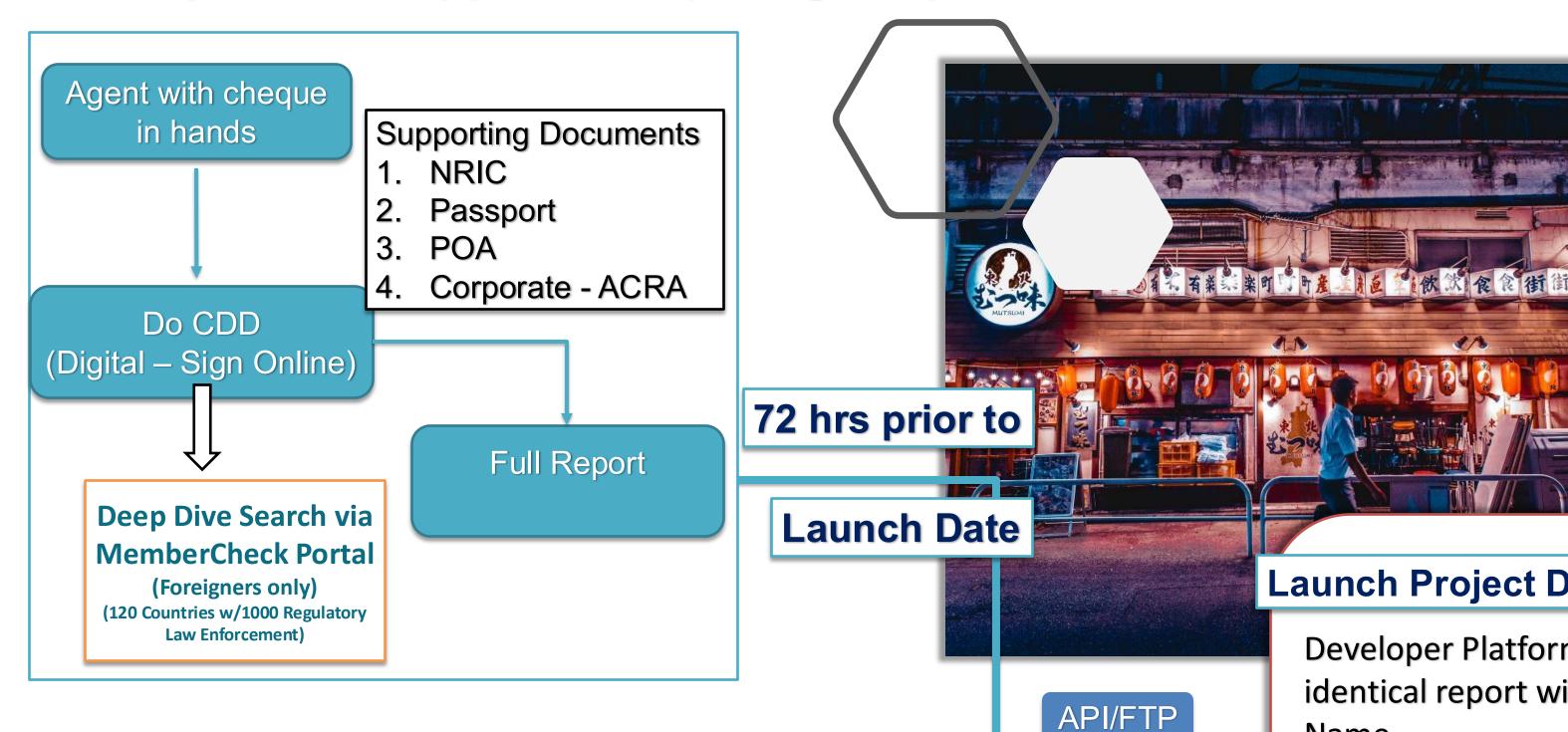
# PURCHASER'S PARTICULARS FORM FOR ENTITIES - A2



# PURCHASER'S PARTICULARS FORM FOR LEGAL ARRANGEMENTS - A3



# **Developers AML Apps Mirror (for Agents)**





# Launch Project Dashboard

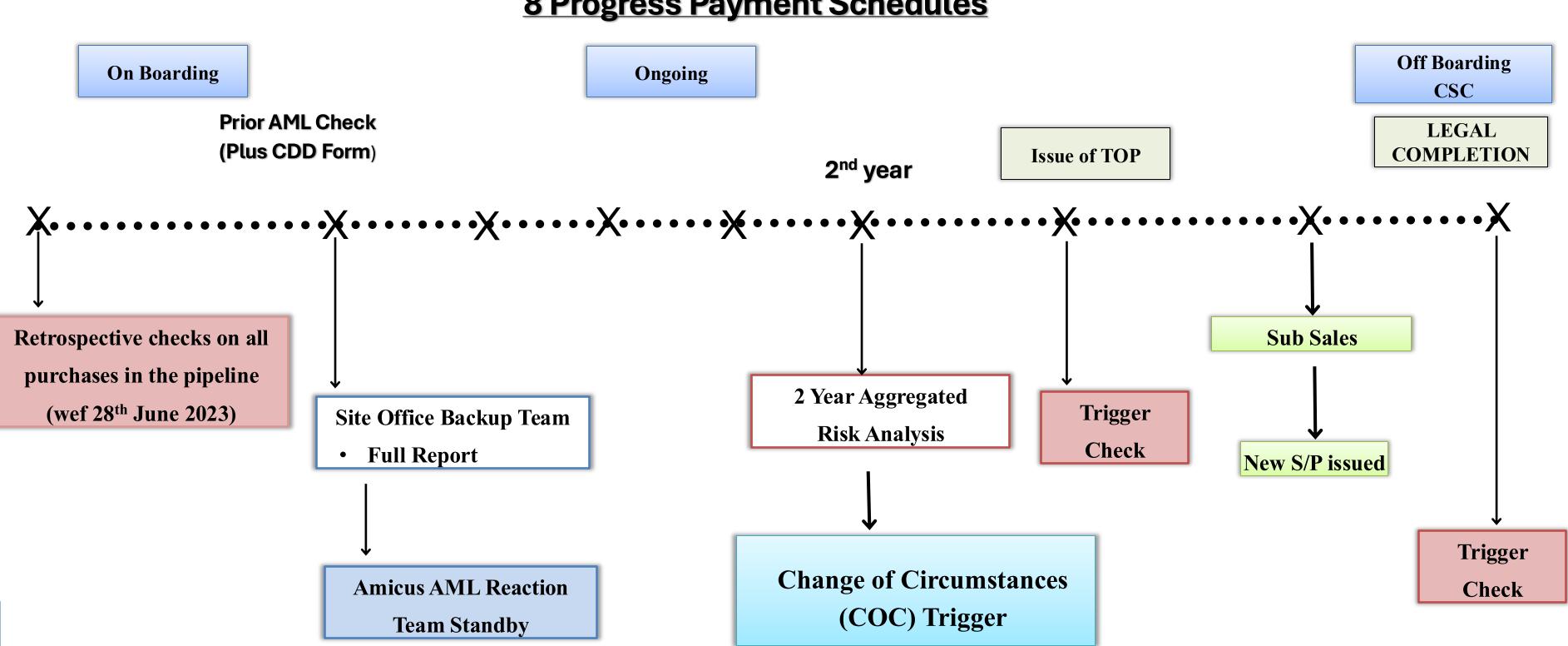
**Developer Platform generates an** identical report with Developer Name.

- Date/Time Stamp Updated 1.
- 2. Checker Passport pivot to **Developer staff**

# **Condominiums / Projects Under Construction**

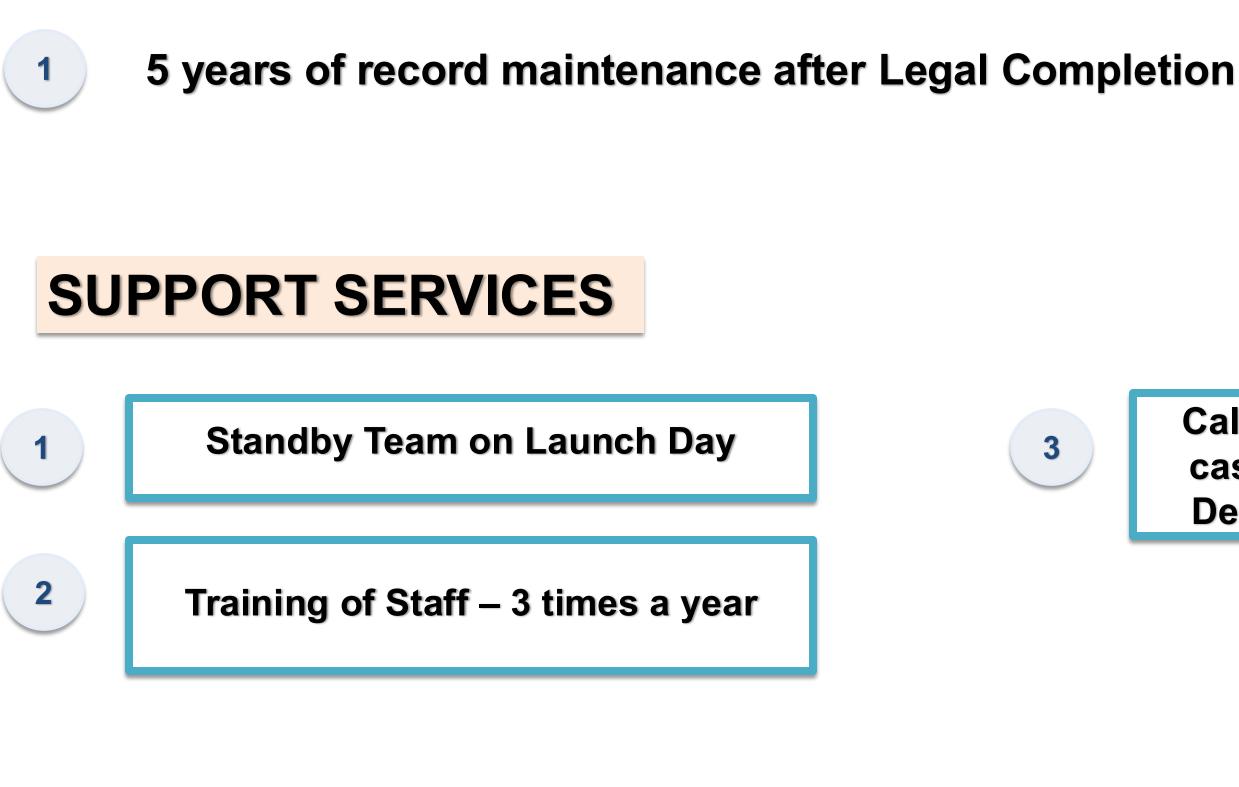
(2 – 3 years Ongoing Checks + 5 years Data Archive)

# <u>8 Progress Payment Schedules</u>





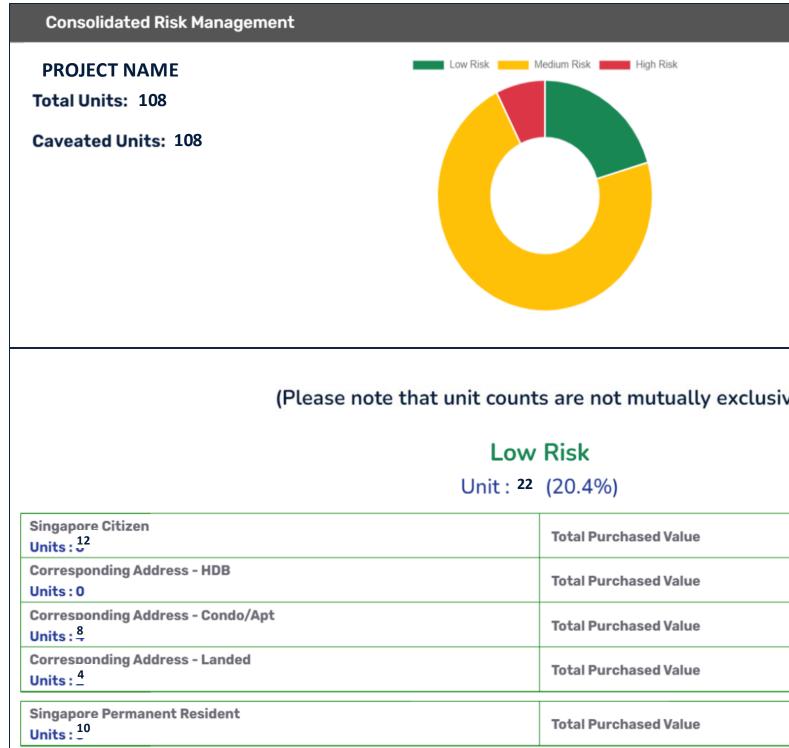
**Offboarding Data Archive** 





# **Call assistance for suspicious** cases. Check on Background **Deep Dive Engine (Fishbone)**

# **Risk Analysis Report Sample**





	Summary
	Low Risk
	Units: 22
	Medium Risk
	Units: 78
	High Risk
	Units: 8
isive.)	
	\$ 53.95 M
	\$ 0.00 K
	\$ 38.95 M
	\$ 15.00 M
	\$ 34.66 M

# **Risk Analysis Report Sample**

	Medium Risk
	Unit : <sup>78</sup> (72.2%)
Other Nationalities Units : 74	CHINA Total Purchased Value
	INDONESIA Total Purchased Value
	Other Countries Total Purchased Value
Relevant Countries (FATF Country)	TURKEY Total Purchased Value
Cambodia/ Golden Passport Holders Units : 2	Total Purchased Value
Companies (Legal Entities) Units : 0	Total Purchased Value
Legal Arrangement	Trust
Units: 24	Power Of Attorney (POA)
On Behalf Of	
	High Risk Unit : <sup>8</sup> (7.4%)
CAD Person of Interest Units : 4	Total Purchased Value
	CHECK LIST SUMMARY
INTERPOL RED NOTICES	0 BANKRUPTCY PROCEEDING/ORD

 UN SANCTION LIST
 0
 SINGLE BUYER OF MULTI UNITS

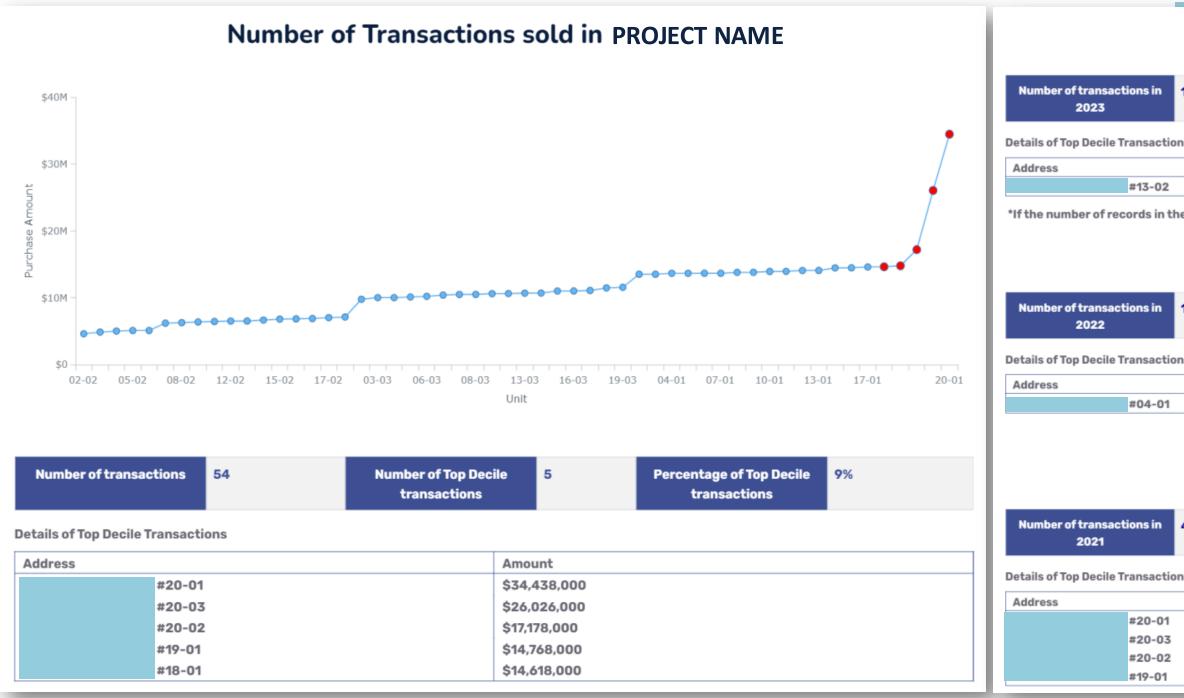
 FOREIGN POLITICALLY EXPOSED PERSON
 0
 LEGAL ENTITY

 FATF DESIGNATED COUNTRY
 1



	Units: 46
	\$ 261.26 M
	Units: 2
	\$ 10.10 M
	Units: 26
	\$ 129.49 M
	Units: 2
	\$ 26.03 M
	\$ 13.65 M
	\$ 0.00 K
	Units: 24
	Units : O
	Units : O
	\$ 70.66 M
RDER	0
S (FOR THIS PROJECT)	6
	0

# **Risk Analysis Report Sample**





10	Number of Top Decile transactions	1	Percentage of Top Decile transactions	10%		
ns						
\$6,646,000						

\*If the number of records in the top decile exceeds 15, only 15 records will be displayed in the table.

### Number of Top Decile Transactions in 2022

14	Number of Top Decile transactions	1	Percentage of Top Decile transactions	7%	
ons					
Amount					
	\$13,635,000				

### Number of Top Decile Transactions in 2021

45	Number of Top Decile transactions	4 Percentage of Top Decile transactions		9%	
ons					
	Amo	unt			
	\$34,	438,000			
	\$26,	026,000			
	\$17,178,000				
	\$14,7	768,000			

# Risk Analysis – Similar requirement from Council of Estate Agencies (Sectoral Regulation) (MICUS

### Annex H: Estate Agent's Checklist on Anti-Money Laundering and Countering the Financing of Terrorism (AML/CFT)

### Important points to note:

- 1. This checklist serves to guide the estate agent (EA) to comply with the requirements of the Estate Agents (Prevention of Money Laundering and Financing of Terrorism) Regulations 2021.
- 2. The pointers in this checklist are suggested courses of action that the EA may take. They are not intended to be exhaustive and the EA should take additional actions that may be necessary and applicable to its business. The EA can choose to adopt the pointers or consider alternative measures that suit the needs of its business in complying with the Regulations.
- 3. The EA is advised to conduct self-assessments using this checklist periodically. When CEA conducts inspection of the EA on compliance with the Regulations, the EA is required to complete and submit this checklist to CEA.
- 4. In the "Elaboration" column of the checklist, the EA should provide a brief description with details of what it has done where necessary and include all relevant supporting documents if so required.
- 5. The EA is required to develop and implement risk sensitive internal policies, procedures and controls relating to the following matters to manage and effectively mitigate ML/TF risks:
  - Risk assessment and mitigation;
  - b) CDD procedures (including enhanced CDD measures and CDD for rental transactions) and ongoing monitoring (including enhanced ongoing monitoring), suspicious transaction reporting and tipping off;
  - c) Communication and monitoring implementation of the internal policies, procedures and controls;
  - d) Compliance management arrangements; and
  - e) Record-keeping.
- The checklist should be completed by the Key Executive Officer (KEO) or a person authorised by the EA.
- All information/documents provided must be true, accurate, current and complete as at the time of submission.

S/N	Criteria	Tick (🖌)	Elaboration (if any)			
Sect	ion 1: Identification, Mitigation and Documentation of Risks					
1.1	Did your EA analyse its past property transactions to assess the risks of money laundering (ML) and terrorist financing (TF) in the transactions it facilitated? If yes, please elaborate on the risk analysis performed <u>and</u> the frequency of the analysis in the "Elaboration" column.	□ Yes □ No				
	<u>Pointer</u> : Your EA may consider using the suggested template in Annex H1 as a guide on how to analyse the past transactions.					
1.2	From the risk analysis of past property transactions, what are the types of higher risk transactions that your EA will look out for? Please list the types of higher risk transactions in the "Elaboration" column.					
	<u>Pointer</u> : Transactions of higher risk could include those involving foreigners including Singapore Permanent Residents, transactions of higher monetary value (e.g. S\$3million or higher), or where physical cash is used. Your EA should also consider news and typologies of ML/TF in the estate agency trade or industry provided in CEA's circulars and notices to EAs.					
1.3	Did your EA take any measure to mitigate the potential risks posed by higher risk property transactions? If yes, please provide the details in the "Elaboration" column.	Yes No				
	Pointer: Your EA may consider more frequent monitoring of such transactions.					

# Extracted from CEA's Guide on Estate Agents (Prevention of Money Laundering and **Financing of Terrorism) Regulations (version** as of 18 Mar 2022)



# Risk Analysis – Similar requirement from Council of Estate Agencies (Sectoral Regulation) $\tilde{a}mcus$

### Annex H1: Suggested Template for Risk Assessment

This template serves to guide estate agents (EAs) in analysing their past property transactions for the conduct of risk analysis. The EA can choose to adopt the tables and criteria or have its own methodology for conducting the required risk analysis, which best suits its business needs.

This guide helps the EA to understand the nature of its transactions and hence the types of transactions that may pose a higher ML/TF risk, so that the appropriate steps to mitigate the risks can be put in place. It includes both sale and lease transactions, as ML/TF may be unwittingly facilitated by the EA and/or its RESs through these transactions.

The tables and criteria, including review of data over past 3 years and the values of S\$3 million, 3 properties and S\$10,000, are suggested figures. They serve as a guide to help the EA identify potential higher risk transactions.

### For Sale and Purchase Transactions: Tables 1 and 2

- 1. "Total Transaction Value" refers to total value of property sales and purchases transacted in a specified year.
- 2. "Physical cash" refers to transactions in which physical cash were used (e.g. for payment of the option fee). Cheques and cashier orders are not considered physical cash for this purpose.
- 3. "\$\$3 million or higher" refers to those transactions in which the property had been transacted at \$\$3 million or higher.
- 4. "3 or more properties" refers to the transactions in which an individual or a corporate or business entity had transacted 3 or more properties for that year
- "Number of sales and purchases" in Table 2 includes information of transactions involving both sellers and buyers.
- 6. "Foreigners" includes Singapore Permanent Residents.

### Table 1 – Overview of Sale and Purchase Transactions for Past 3 Years

Year	Number of Transactions	Total Transaction Value (S\$)
20XX		
20XX		
20XX		

### Table 2 – Details of Sale and Purchase Transactions in 20XX (One table for each year)

				Local			
				Residential	Commercial	Industrial	Foreign
Number of	By individuals	Local	Physical cash				
sales and purchases			S\$3 million or higher				
			3 or more properties				
		Foreigners	Physical cash				
			S\$3 million or higher				
			3 or more properties				
	By entities	Local	Physical cash				
			S\$3 million or higher				
			3 or more properties				
		Foreign	Physical cash				
			S\$3 million or higher				
			3 or more properties				

### For Lease Transactions: Tables 3 and 4

- year.
- higher.
- properties for that year
- 5. "Foreigners" includes Singapore Permanent Residents

### Table 3 – Overview of Lease Transactions for Past 3 Years

Year	Number of Transactions	Annual Rental Value (S\$)
20XX		
20XX		
20XX		

### Table 4 – Details of Lease Transactions in 20XX (One table for each year)

				Residential	Commercial	Industrial
Number	By individuals	Local	S\$10,000 or higher			
of leases			3 or more properties			
		Foreigners	S\$10,000 or higher			
			3 or more properties			
	By entities	Local	S\$10,000 or higher			
			3 or more properties			
		Foreign	S\$10,000 or higher			
			3 or more properties			

1. "Annual Rental Value" refers to the annual value of the lease (monthly rental amount multiplied by 12) transacted in a specified

2. "S\$10,000 or higher" refers to the transactions in which the property had been leased for a monthly rental value of S\$10,000 or

3. "3 or more properties" refers to the transactions in which an individual or a corporate or business entity had transacted 3 or more

"Number of leases" in Table 4 includes information of transactions involving both tenants and landlords.

# **AML/CFT POLICY GOVERNANCE / STANDARD OPERATIONAL PROCEDURE**

1. We will assist to draft PG / SOP at Singapore Dollars Five Thousand (\$5,000.00). One Time fees. Plus 1 free Amendment should URA / COH issue a Supplemented Guideline.

# 2. This document will include:

- a. Organisation Chart
- b. Line of Reporting
- c. Use of CorpPass to alert CAD
- d. Red Alert
- e. PDPA Issues
- Cyber Security f.
- g. Need to know Tool Deck / Digital Fingerprint
- h. Amicus Legal Team to assist





# **AML/CFT POLICY GOVERNANCE / STANDARD OPERATIONAL PROCEDURE**



ANTI-MONEY LAUNDERING/COMBATING THE FINANCING OF TERRORISM (AML/CFT) POLICY **GOVERNANCE & STANDARD OPERATIONAL PROCEDURE** MANUAL



### **Table of Contents**

- Introduction 1.0
- 2.0 Objectives
- Scope Of AML/CTF 3.0
- Purpose of the Policy 4.0
- Policy Statement 5.0
- Overview of Compliance Framework 6.0
- 7.0 AML/CFT Compliance Structure
- Organization Structure 8.0
- Compliance Responsibilities 9.0
- 10.0 Risk Assessment Framework
- 11.0 Foreign Politically Exposed Persons
- 12.0 Trusts
- 13.0 High-Risk Geographic Locations
- 14.0 Suspicious Transaction Report
- 15.0 Customer Identification Unique Ident
- 16.0 Customer Due Diligence (CDD)
- 17.0 Customer Due Diligence (CDD) Proces
- 18.0 Enhanced Customer Due Diligence (EG
- 19. 0 Enhanced Customer Due Diligence (ECDD) Process Flow
- 20.0 Record Keeping
- 21.0 Training Program
- 22.0 Consequences of Non-compliance

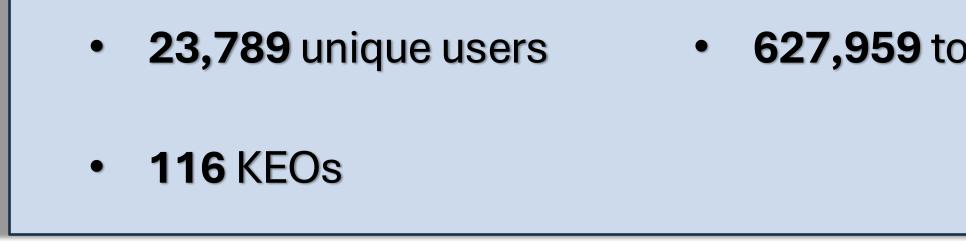




ontents
tifier (NRIC) & Name Match
ss Flow
CDD)

**Note:** 13 Developers signed up for the Governance Policy & SOP

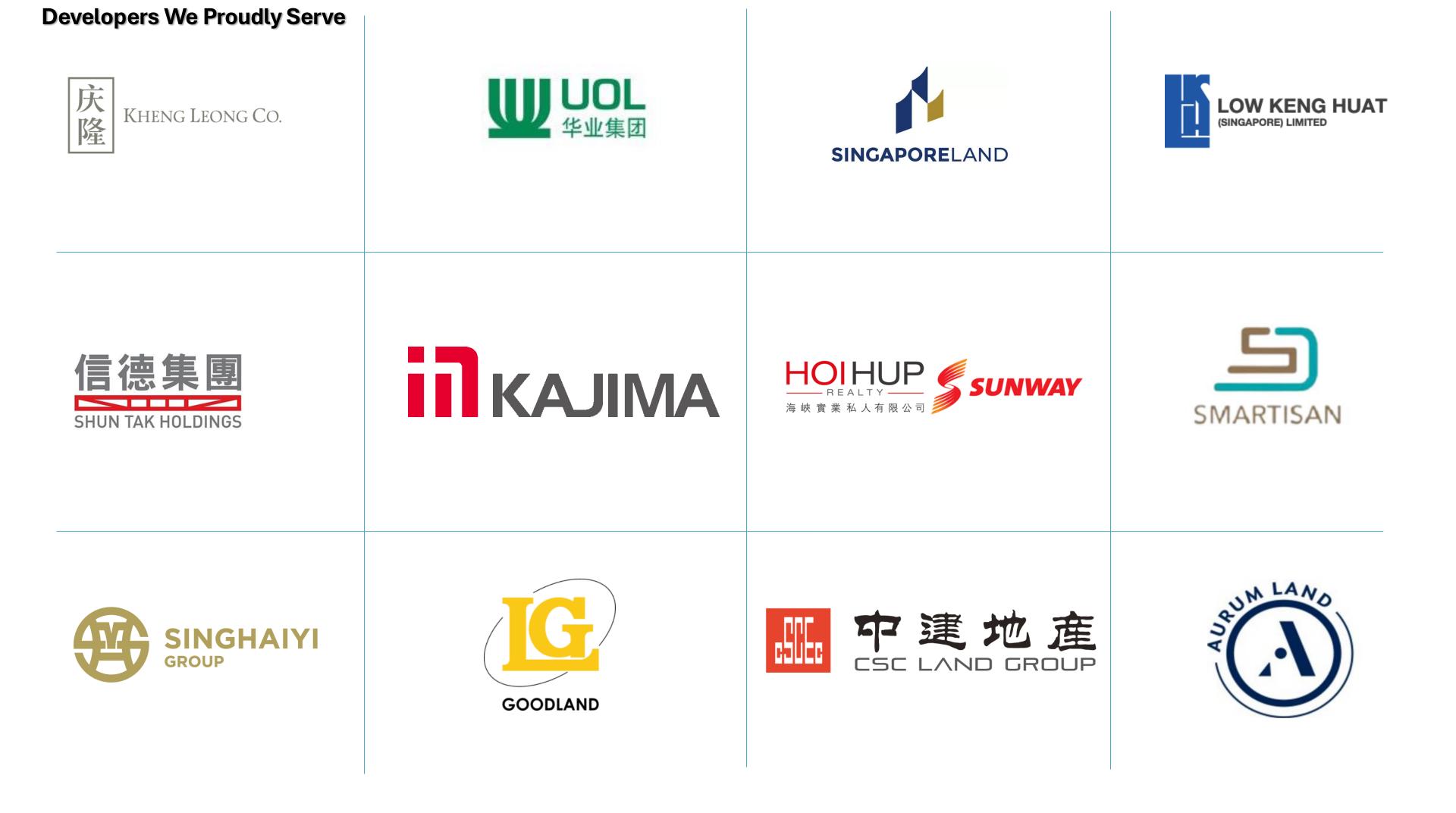
# **Amicus AML Apps: Key Usage Statistics**







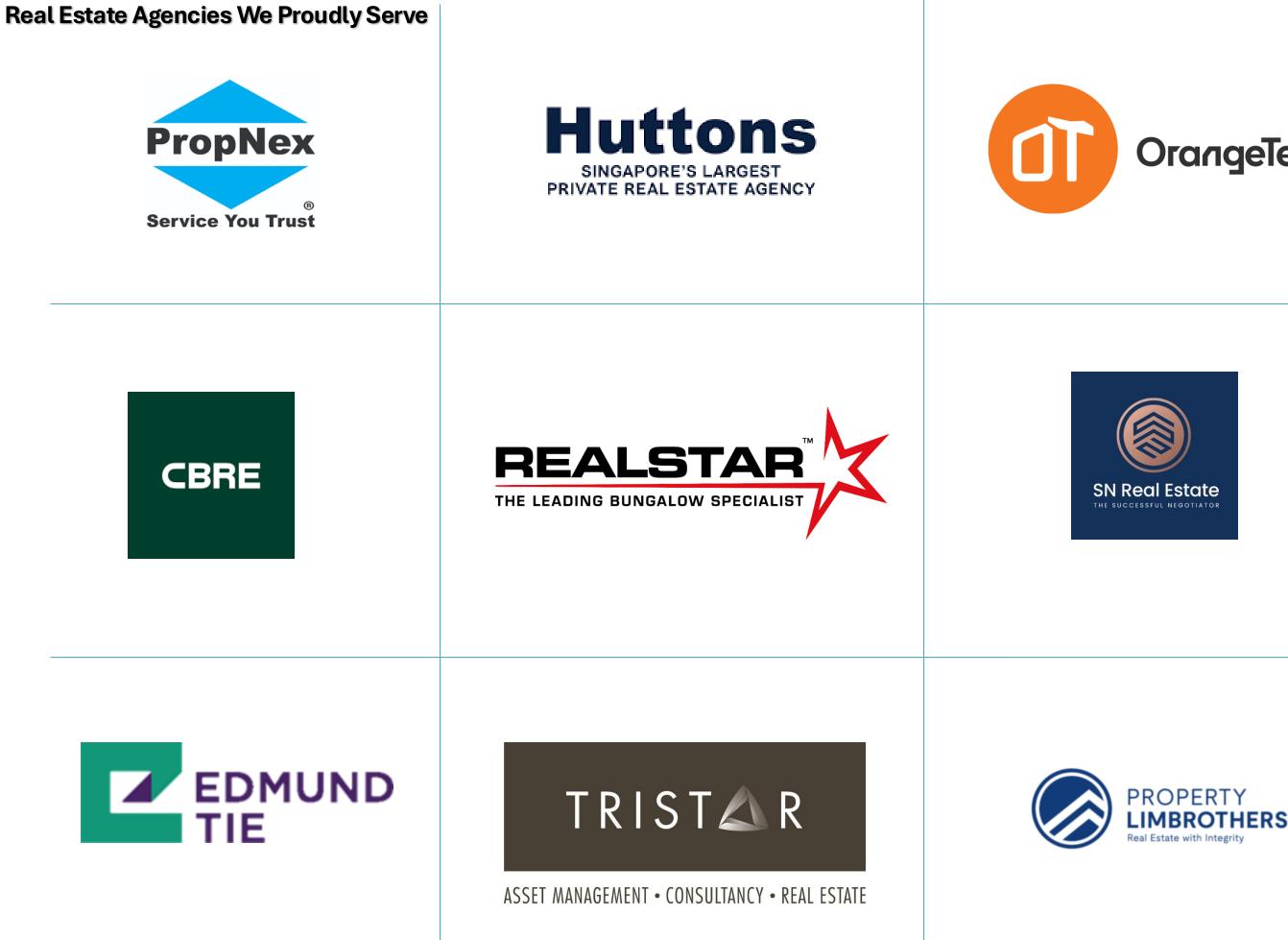
# 627,959 total AML checks since 2021







# UNITEDLAND



# OrangeTee











# LANDVIN PTE. LTD.

Law Firms We Proudly Serve





Government innovating Digital Conveyancing Portal (DCP). Amicus signed an MOU with CrimsonLogic to provide a platform for Lawyers on timely searches.

**DNFBP Users We Proudly Serve** 



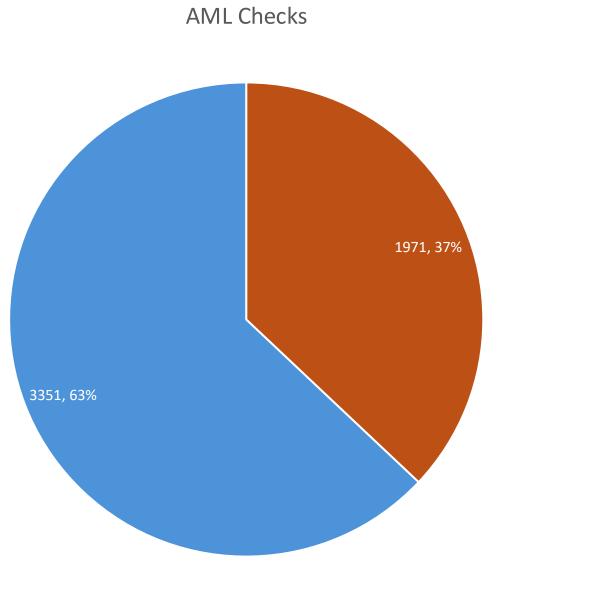








# Real Estate AML Check by Developers (New Launches in 2025) AML Check Spheres



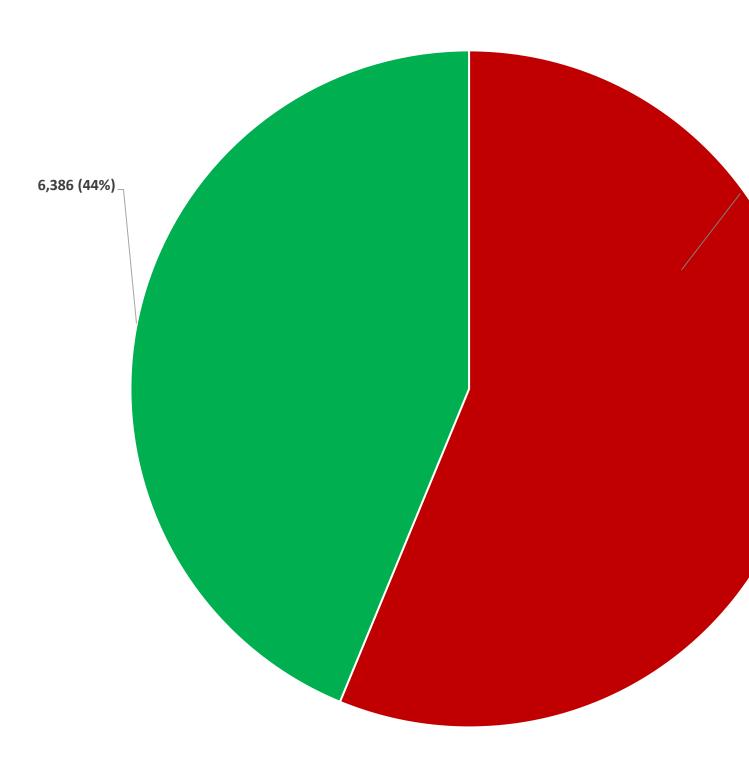
■ AMICUS ■ OTHER

Project	Total Units	Launch Date	AML
BLOOMSBURY RESIDENCES	358	2025	OTHER
ONE MARINA GARDENS	937	2025	OTHER
21 ANDERSON	18	2025	AMICUS
AURELLE OF TAMPINES	760	2025	AMICUS
LENTOR CENTRAL RESIDENCES	477	2025	OTHER
AUREA	188	2025	OTHER
PARKTOWN RESIDENCE	1193	2025	AMICUS
ELTA	501	2025	OTHER
BAGNALL HAUS	113	2025	OTHER
ORIE, THE	777	2025	OTHER



# Real Estate AML Check by Developers, Agencies, and Agents AML Check Spheres

New Launches - Units by Developers 28-Jun-2023 to 18-Mar-2025





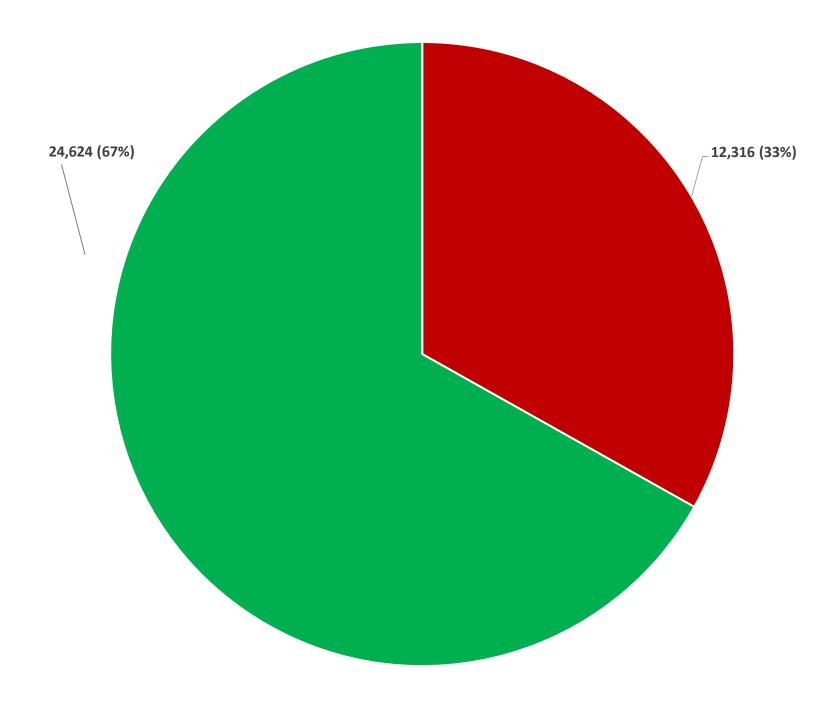
Not using Amicus AML apps

Using Amicus AML apps

As of 18-Mar-2025



# **37K Real Estate Agents**



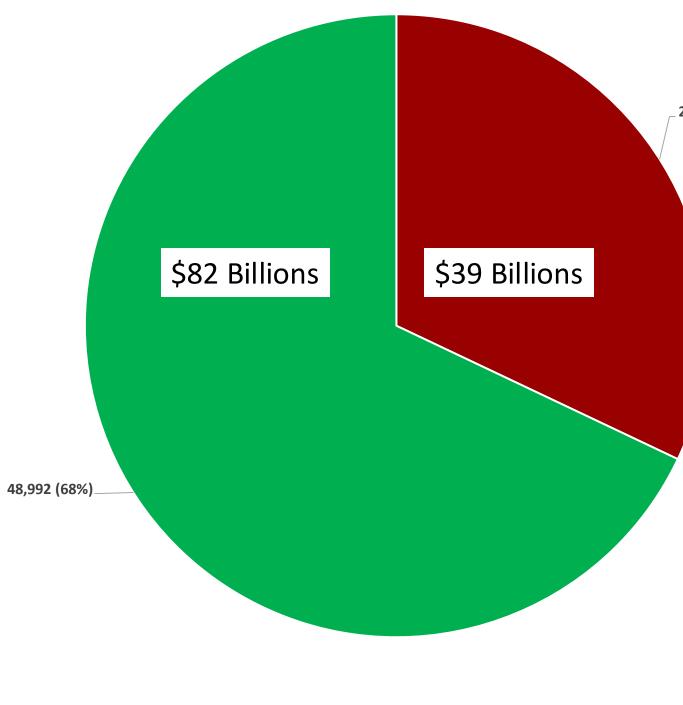
\* Source: Data from CEA

Agent Not Using Amicus AML Check

Agent Using Amicus AML Check



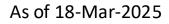
### Resale Transacted Units by Agents/Agencies in Jan-2023 and Mar-2025



Non Amicus AML User Amicus AML User

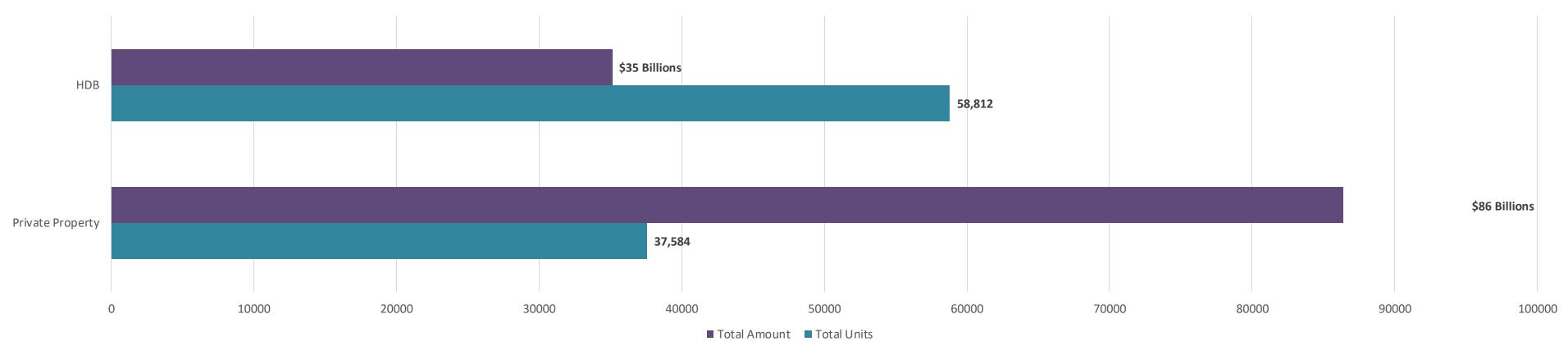
\* Source: Data from CEA with Represented Seller

27,223 (32%)





### Total REALIS count / Transaction amount Jan-2023 To Mar-2025



# **Total Transacted Amount \$121 Billions in 27 Months**

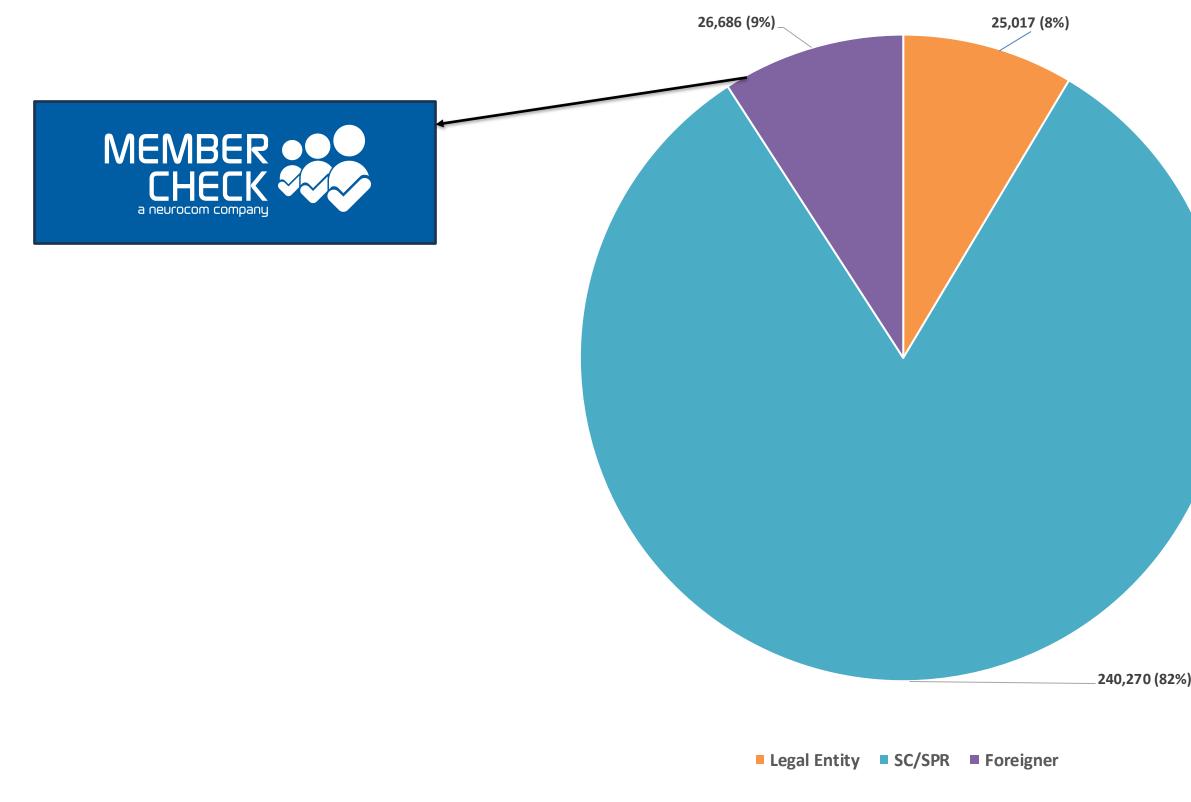
68% of \$121 Billions = \$82 Billions

Amicus AML Check = \$3.04 Billions Monthly

\$101 Millions per day



### Total SC/SPR, Foreigner and Legal Entity AML Check in 2023 to 2025



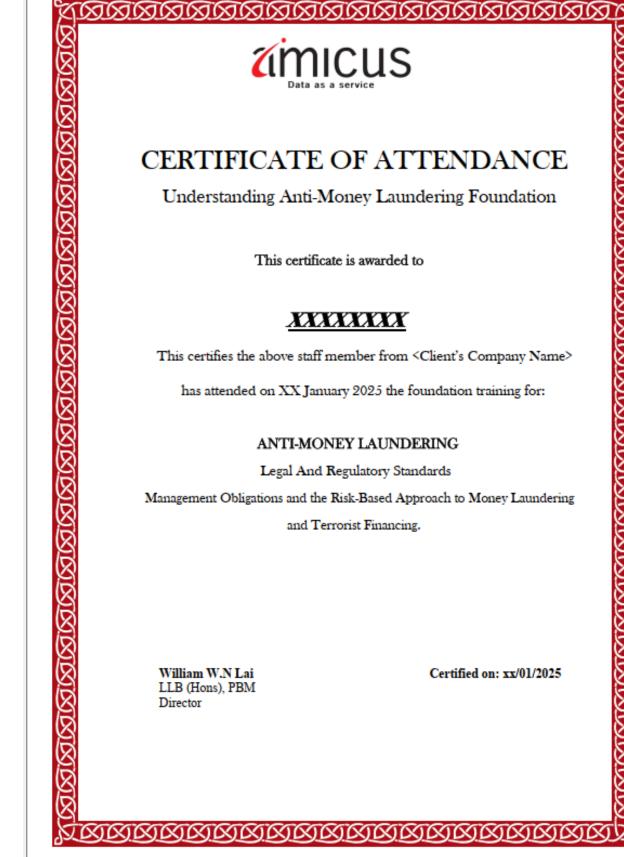
# 90%

### Very Important In-Situ Data

- Singapore Civil Service
- Singapore Government Gazette
- Singapore Inter-Ministry Committee – Terrorist Designation
- Singapore Terrorism (Suppression of Financing) Act (TSOFA)
- Singapore MHA Suspicious **Terrorist Alert Lists**
- Singapore Investor Alert List
- Singapore Bankruptcy Database
- Singapore Corporate Database
- State Courts Criminal Trials



# Since Inception of AML Regulations, We trained over 5,000 **Agents/Developer Company staff/ other DNFBP staff**





# **Our Team:**

**Advisors** 



## **Prof Sumit Agarwal**

Head of Department (Real Estate); Low Tuck Kwong Distinguished Professor; & Managing Director, Sustainable and Green Finance Institute

National University of Singapore



## **Prof Sing Tien Foo**

Provost's Chair Professor, Department of Real Estate

National University of Singapore

Former Director, Institute of Real Estate and Urban Studies, National University of Singapore



# Mr Lee Chin Pin

Master of Laws (NUS), Bachelor of Laws (Hons) (NUS), Advocate & Solicitor (Singapore)

**Consultant, Wlaw LLC** 





MBA, Alliance Manchester Business School; Jusris Doctor, SUSS; BSc(Economics) (2<sup>nd</sup> Upper Honours) UOL; Chartered Financial Analyst (CFA)

Lawyer - WLAW LLC Ex-Senior Police Officer (Singapore) Ex Private Banker

# Mr William Lai PBM LL.B (Hons)

Certified Business Analytics (Cambridge Judge Business School) **CEO**, Amicus Singapore





### **Assoc Prof Song** Changcheng

Course Coordinator, Real Estate; Mapletree Fellow in Real Estate Singapore Management University



### Mr Shaun Lai

MSc (Schooling University Canada)

### Lead Data Consultant

Zulhke Singapore

Former Presales Manager, Ensign InfoSecurity

# **THANK YOU**

